

Security Office Hours

Microsoft 365 licenses for enhanced security





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Host

Director of Marketing @ Endsight



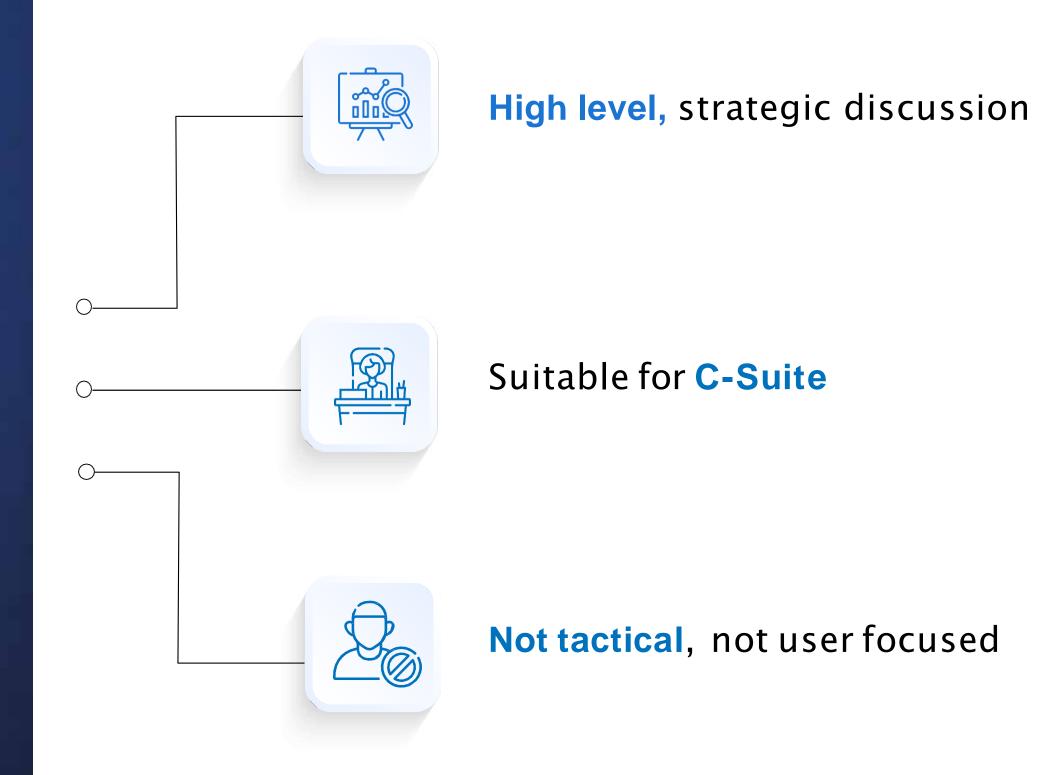
Stephen Hicks

Presenter

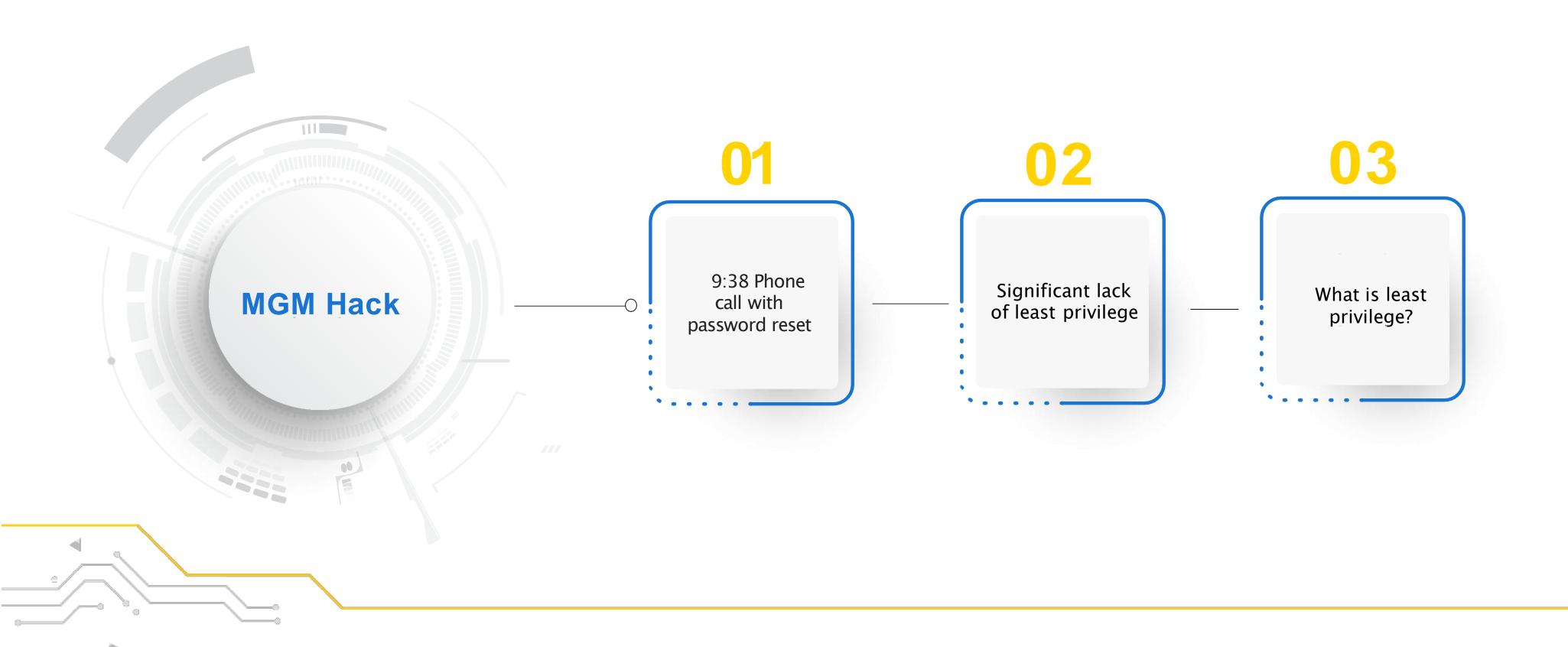
Virtual CISO @ Endsight



# WHAT THIS IS INTENDED TO BE



### TRENDS AND EVENTS IN THE LAST QUARTER



Threat industry has shifted to attack humans instead of technology Cloud attacks are **Identity Attacks** increasing as data and process shifts to the cloud Humans are the weak link

# Trends, Continued

Endsight's
Approach to
Cloud Attacks





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### Business vs Enterprise licensing

#### **Business**

- ❖ 300 or fewer users
- Combinations of useful products and services
- Discounted pricing for combos

#### **Enterprise**

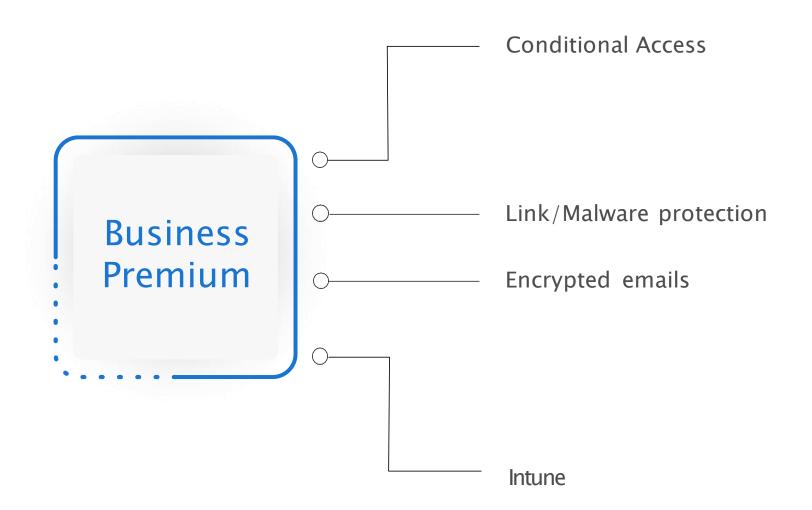
- Any number of users
- Granular product selection
- Standard retail price
- Full versions of tools

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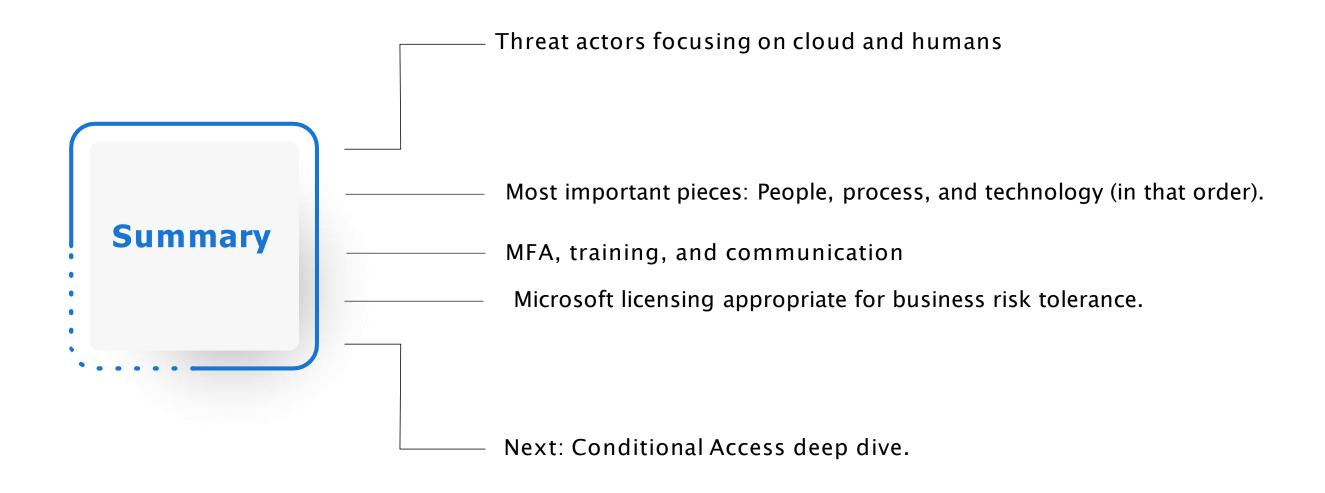
### This quarter's topic

Microsoft 365 Licenses and Security

Enterprise vs Business licenses



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### Pre-Submitted Questions

- \* What is the difference between the licensing we have now, versus an upgraded level? What makes it more secure and how does it affect our end users?
- We use MFA for MS365;however, it's not set up completely. How can we ensure it's setup completely?
- \* How do we get better security metrics and visuals out of Microsoft?
- How to secure information/data for an organization when there is no VPN for people working remotely?
- How can we save money by re-licensing some of our current A5 users with A3 instead?

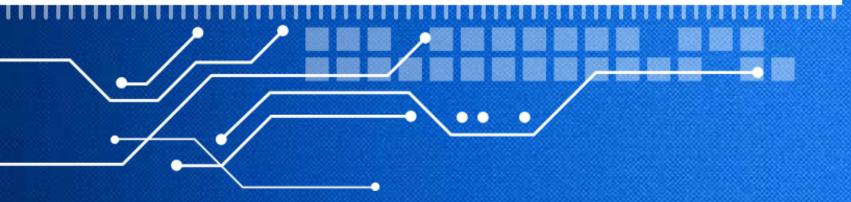
### 2024 Tentative Dates

- February 15th
- May 9th
- August 8th
- November 14th
- All will be recorded, so if you can't make it, you'll receive a recording!
- \* If you pre-register, you'll be put in a raffle to win a \$25 gift card.
- ❖ If you select yes in the poll and/or survey, we will register you for our 2024 office hours!

### What's next?

- This is very complex to say the least, however the good news is that you don't have to do this alone!
- Let's continue the conversation, Endsight is here to help!
- ❖ In the poll or survey, select yes if you want to connect with an expert to further discuss.
- \* We will also send a follow up email that you can reply to.





Thank you!

